

Ukrainian Business Outlook

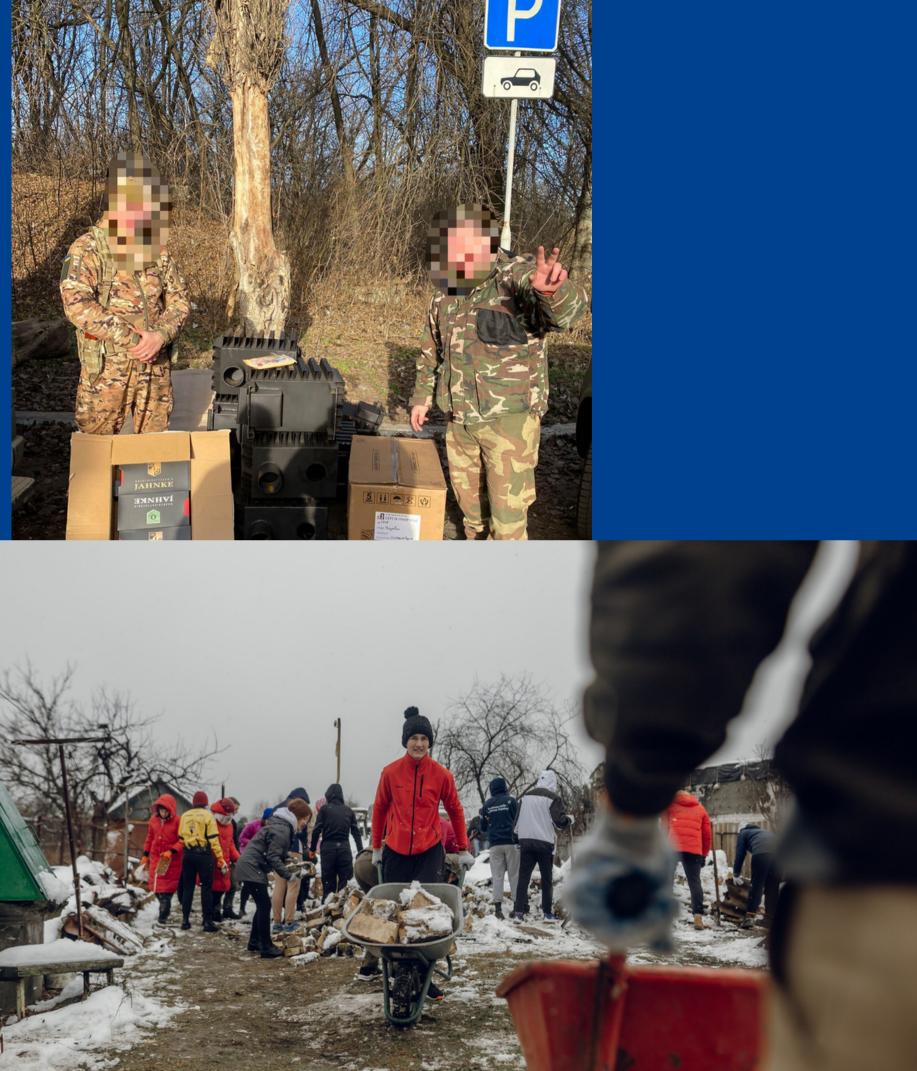
ANNA DEREVYANKO

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Since 24.02 3 stages of development

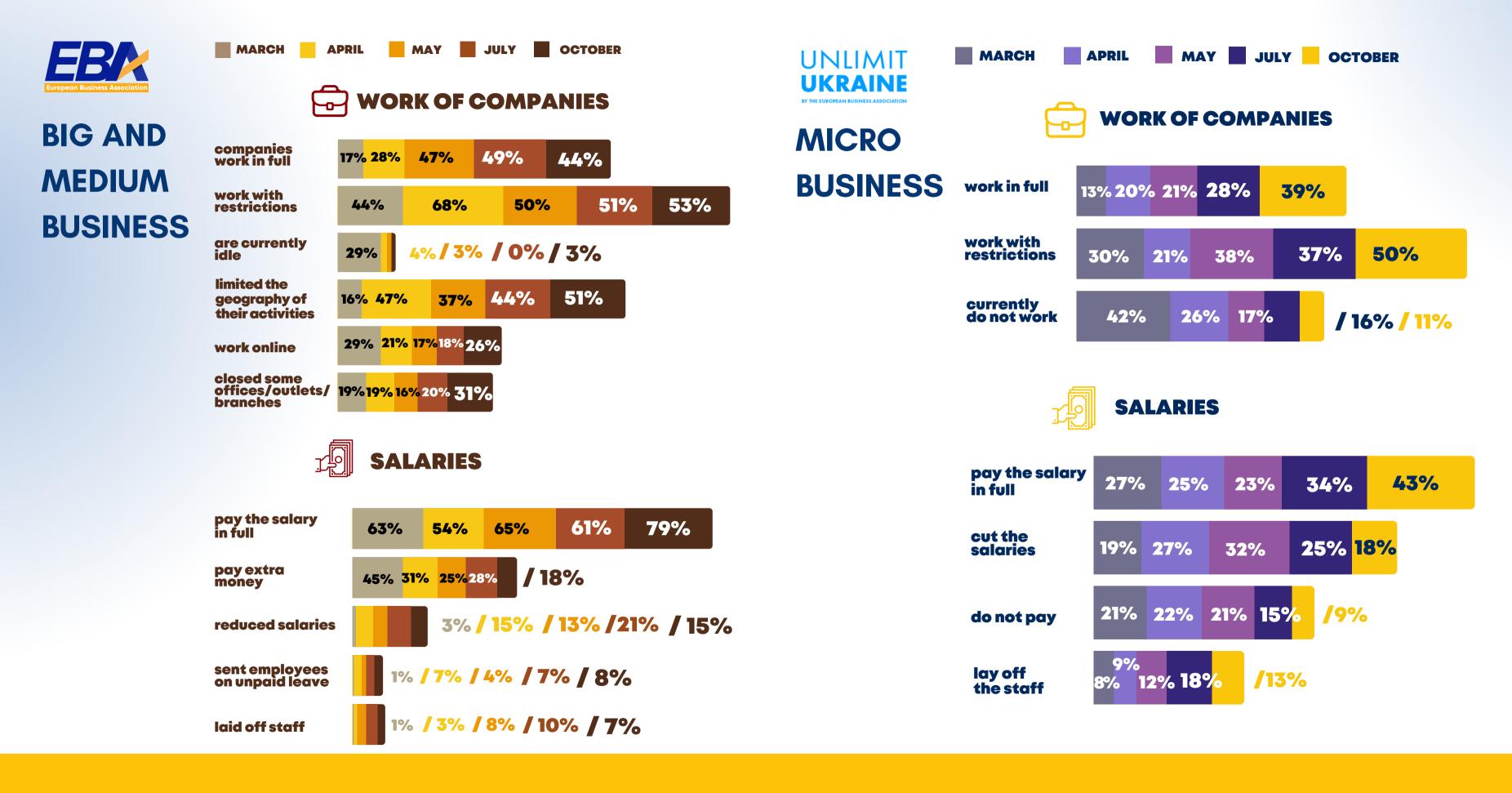
24.02.22 - 31.03.22 entering survival mode (saving teams, families and businesses) 01.04.22 - 09.10.22stabilization and adaptation to the new reality 10.10.22 – up until now

moving to autonomy in terms of energy supply



A few figures (at next slides)

Main sentiments





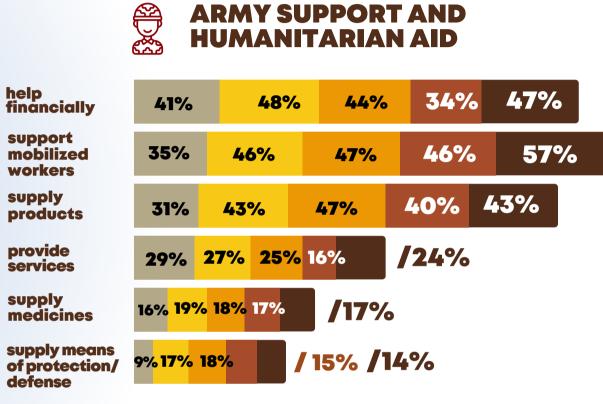
Main sentiments



MARCH

APRIL

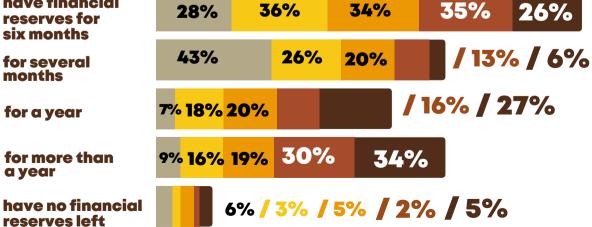
BIG AND MEDIUM BUSINESS



OCTOBER



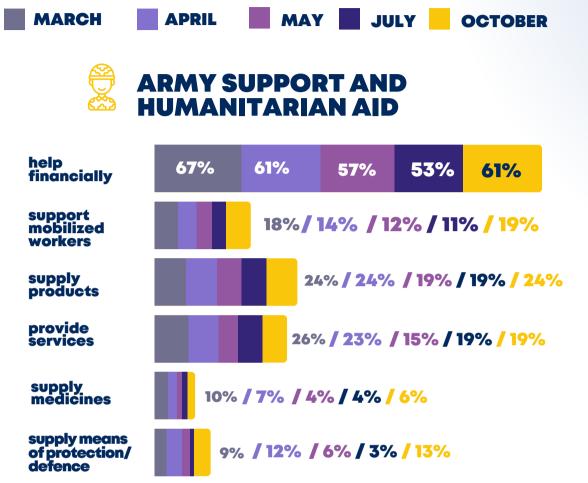






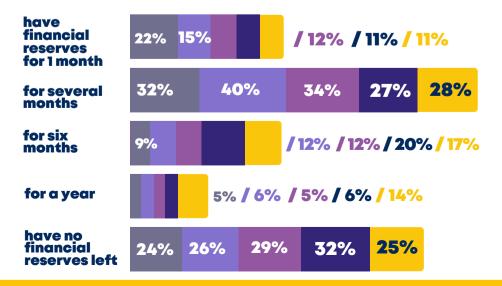
MICRO BUSINESS



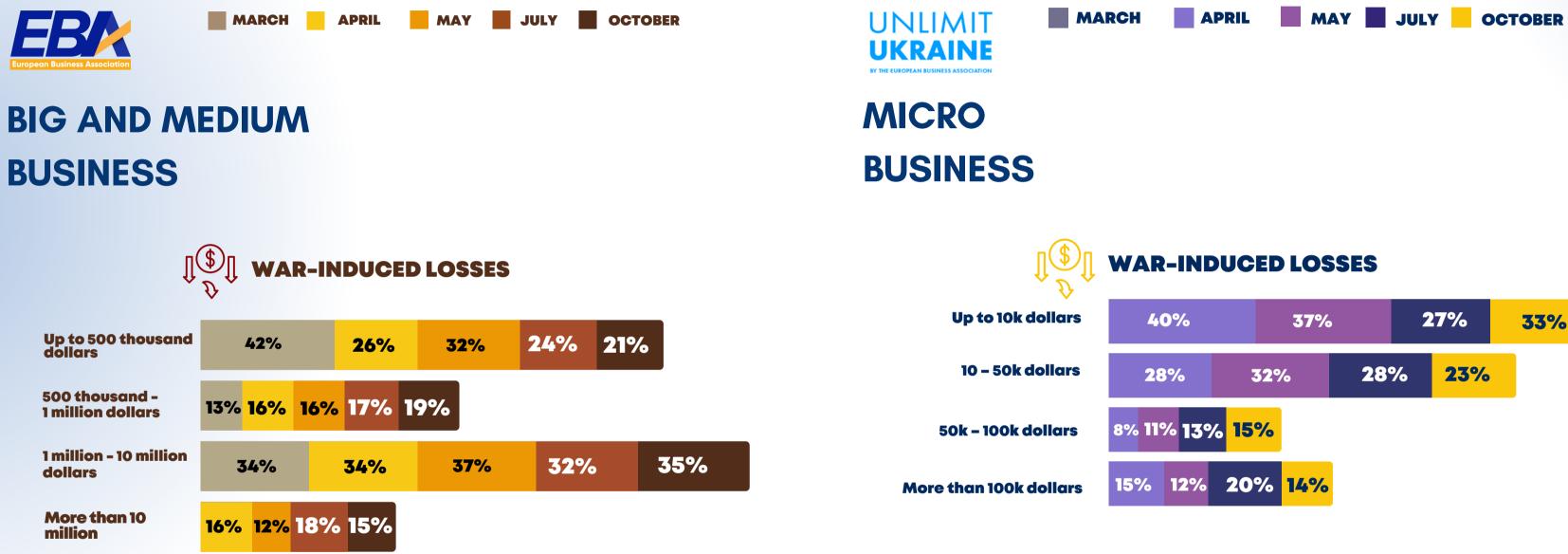




FINANCIAL RESILIENCE



Main sentiments





rs	40%			37%			7%	33%	
'S	28%		32%		289	28%			
5	8% 11%	13%	. <mark>15%</mark>						
rs	15% 1	2%	20%	14%					



Losses in some numbers*



\$127 bln infrastructure



\$10 + blnbusiness losses





\$6,95 bln educational infrastructure

*KSE data



Investment insights

命令 attackes on energy system influence investment climate the most





Almost half up to \$100 000 of business companies spend will continue to on adaptation to blackouts invest



3/4 of businesses will stay in Ukraine no matter how severe will be a blackout



83% of businesses are ready to join post-war reconstruction of Ukraine

Key conclusions from these 9 months of fight:



Companies become even more resilient



We see even greater solidarity inside Ukraine



Companies stay in the country, have commitments to the country and to the people



Ukrainians have enormous discipline (banking payments, saving electricity, etc)



Ukrainian businesses started to think global





Main challenges that businesses face



Blackouts – very complicated access to electricity, water, communication, etc + Impossibility to plan for mid-term



Logistics (takes up to 5 days to cross Ukrainian border with EU, blockage of ports (only grain corridor functions)



Difficulty for males to leave Ukraine even short term business trip



Migration (nowadays 5–7 mln people left Ukraine)



No risks insurance to enable investments from private sector









Opportunities in Ukraine



Rebuilding process (min 349 bln USD)



Future membership in the EU



Proximity to the EU



Perspective sectors to be in (logistics and infrastructu construction, energy & green energy, agri& food, IT& creative industires, defence, and more).





Changes we are proud of:



- Digitalization:
- Diia (administrative services online) and Diia City Online banking Possibility of receiving cash at cash registers of retail chains



- Eurointegration:
- Customs and transport visa-free regimes
- Connection of ukrainian energy system to the Europe one ENTSO-E EU candidacy status



- Fiscal system that is rather competitive, still, yes, the question is administration.
- Urban planning reform.









- 70% of Ukrainians have secondary or higher education.
- Ukraine has 18 free trade agreements for 46 countries.
- 141 countries support Ukraine now.
- Ukraine is the number 1 in software engineering force in Central and Eastern Europe and global exporter of sunflower oil (pre-war).
- 33% of world rich, black-earth soil are in Ukraine.
- The first university in Eastern Europe was in Ukraine the Ostrog Academy (founded in 1576).
- The world's first constitution was drafted and introduced by Ukrainian Hetman Pylyp Orlyk (in 1710)

Interesting facts about Ukraine

How is it possible to support Ukraine now?



Cooperate with businesses that work in Ukraine



Saw the seeds and learn more about the opportunities for investments that Ukraine has



Make B2B connections with businesses



Acess to funding (especially important for micro and small business)







How we can assist you? If your business already work in Ukraine welcome to the European Business Association in Ukraine to have high-level advocacy, individual and professional development for your employees, networking and more. www.eba.com.ua



How we can assist you? If you are a global business not present in Ukraine yet welcome to the <u>Global Business for Ukraine</u> to get more information about the country (economic development, business sentiments, etc), to get support in finding reliable partner/stakeholders in Ukraine, to get more information/support about investment opportunities. www.gb4u.org



OPEN FOR COOPERATION!

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