



BUSINESS BRIDGES 2

SWITZERLAND + MOLDOVA BUSINESS OPPORTUNITIES

Webinar & Business Matching

March 1

10:00 + 11:30 (EET)

Zoom platform



AGENDA

The organized webinar specifically for Swiss companies, is to share information on business and investment opportunities in Moldova and facilitate relations with businesses community and suppliers. This is an occasion to learn more about the advantages and challenges of the nearshoring model through real-life examples of well-known companies.

Register here www.bit.ly/BB_CH-MD

Moderator - Dorit Sallis, Managing Director, Joint Chamber of Commerce Switzerland - Eastern Europe, Central Asia, South Caucasus (JCC)

10:00 + 10:10 | Opening remarks

H.E. Claude Wild, Ambassador of Switzerland to Ukraine and the Republic of Moldova

10:10 + 10:30 | Moldova as a nearshoring destination & the economic advantages

Sergiu Gaibu, Minister of Economy

Stelian Manic, General Director, Invest Moldova Agency

10:30 + 10:40 | Financing Swiss Start-ups in Moldova

Andreas Ragaz, SECO Start-up Fund (SSF)

10:40 + 11:20 | Panel discussion - testimonials of Swiss investors in Moldova

- **Vetropack Gostomel & Chisinau (Glass Container Company)**, Pavel Prinko, Business Manager
- **Farmaco, Tauralp Pharm Holding A.G.**, Reiner Alzinger, President of the board
- **Helix farm**, Ivan Ceccaroni, CEO

11:20 + 11:25 | Closing remarks

H.E. Tatiana Molcean, Permanent Representative of the Republic of Moldova to the UN Office, WTO, and other international organizations in Geneva,

11:25 + 11:35 | Q & A



Online meetings with sectorial representatives. All participants are encouraged to register for individual meetings in sectorial rooms. For additional information or registration, please contact igor.stefanet@invest.gov.md

INVEST MOLDOVA MEETING ROOM 1

Igor Stefanet - Head of Investment Promotion Department
Franz-Anton Plitt - President of MDW (Moldova's German-speaking Business Association)
Andreas Ragaz - SECO Start-up Fund (SSF)
Veaceslav Sutchevici - Component Manager, GIZ MEPA

This room offers advisory in terms of local initiatives, incentives, and other programs on opening or expanding business in Moldova.

www.invest.gov.md www.mdw-moldova.org

SUPPLY CHAIN MEETING ROOM 2

Oxana Paladciuc - Head of Regional Development and Business Support Infrastructure department
Mihai Litvinciuc - SME Linkages Advisor, GIZ MEPA

This room offers advisory in terms of local initiatives, incentives, and other programs on opening or expanding business in Moldova.

www.odimm.md

OUTSOURCE 2 MOLDOVA MEETING ROOM 3

Natalia Dontu - Administrator, Moldova IT Park
Ina Vicol - Advisor on Investment Promotion, GIZ MEPA

This room is dedicated to companies in the IT sector that would like to get more information on the incentives offered by the Virtual IT Park law, and the rules and procedures for the residents of the Park.

www.moldovaitpark.md

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